

For Six Month Period Ending **NOV 16 2000**
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant **Scottish Enterprise** (b) Registration No. **3013**
(doing business as **Locate in Scotland and Scottish Trade International**)

(c) Business Address(es) of Registrant

4 Landmark Square, Suite 500
Stamford, CT 06901
(see attachment for list of offices)

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
- (b) If an organization:
- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

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REGISTRATION UNIT
CRM/ISS

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Jaclyn Mason	2720 Webster San Francisco, CA 94123	British	Senior VP	7/17/00
Ian McMahon	400 N. McGlurg Ct. - Apt. 2414 Chicago, IL 60611	British	Manger	11/6/00

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal?

Yes ☐ No ☒

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☐ N/A

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

Scottish Enterprise
120 Bothwell Street
Glasgow, Scotland
G2 7JP

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³Yes ☐No ☐

N / A

Exhibit B⁴Yes ☐No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐No ☐

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Scottish Enterprise carries out activities through two unincorporated divisions, Locate in Scotland and Scottish Trade International. The activities of Locate in Scotland have consist of publicizing Scotland as a region of U.S. commercial and industrial investment and development, seeking potential U.S. investors and developing links between Scottish Enterprise and such investors. The activities of Scottish Trade International have consisted of promoting Scotland's export and international trade through strategic alliances, joint ventures and partnerships as well as sales and distribution agreements. Focus industries are software and information technology, biotechnology and optoelectronics. (continued)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

Foreign Principal - Scottish Enterprise, 120 Bothwell Street, Glasgow
Political activity - promotion of business development in Scotland and exports and trade from Scotland on behalf of the British Government.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
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See schedules attached

\$ 1,473,685.91
Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____.

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

See schedule attached

1,556,952.15
Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
 Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

Scottish Enterprise, Glasgow, Scotland

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

See schedule of receipts as identified on page 5, question 14(a).

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- | | | | |
|--|--|---|--|
| <input checked="" type="checkbox"/> Radio or TV broadcasts | <input checked="" type="checkbox"/> Magazine or newspaper articles | <input type="checkbox"/> Motion picture films | <input checked="" type="checkbox"/> Letters or telegrams |
| <input checked="" type="checkbox"/> Advertising campaigns | <input checked="" type="checkbox"/> Press releases | <input checked="" type="checkbox"/> Pamphlets or other publications | <input checked="" type="checkbox"/> Lectures or speeches |
| <input checked="" type="checkbox"/> Other (specify) <u>Electronic information on internet.</u> | | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- | | | |
|--|--|--|
| <input type="checkbox"/> Public Officials | <input checked="" type="checkbox"/> Newspapers | <input type="checkbox"/> Libraries |
| <input type="checkbox"/> Legislators | <input checked="" type="checkbox"/> Editors | <input checked="" type="checkbox"/> Educational institutions |
| <input checked="" type="checkbox"/> Government agencies | <input checked="" type="checkbox"/> Civic groups or associations | <input type="checkbox"/> Nationality groups |
| <input checked="" type="checkbox"/> Other (specify) <u>Industry group and executives</u> | | |

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

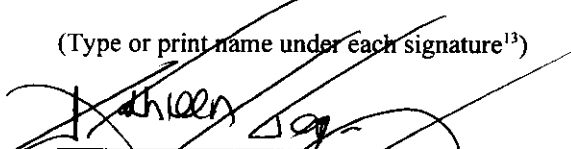
12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

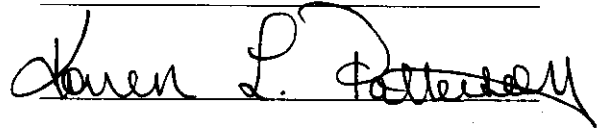
VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Type or print name under each signature¹³)


Kathleen Topfer



KAREN L. PATTERSON
NOTARY PUBLIC
MY COMMISSION EXPIRES JULY 01, 2009

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**UNITED STATES DEPARTMENT OF JUSTICE
FARA REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530**

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

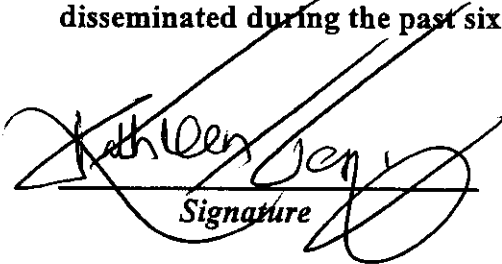
YES _____ or NO _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES _____ or NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)


Signature


Date

Kathleen Tepfer
Please type or print name of
signatory on the line above

Vice President, North America
Title

CRM/ISS
REGISTRATION UNIT
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SCOTTISH TRADE INTERNATIONAL
AND
LOCATE IN SCOTLAND

FARA Report - Financial Information - IV

May 16, 2000 to November 15, 2000

Registration No. 3013

Page 5, #14 (a) Receipts - Monies

<u>Date</u>	<u>From Whom</u>	<u>Purpose</u>	<u>Amount</u>	<u>Total</u>
<u>STAMFORD, CT</u>				
Apr. 19	Scottish Enterprise	Expenditures	\$ 100,000.00	
May 18	"	"	100,000.00	
June 2	"	"	100,000.00	
23	"	"	100,000.00	
July 10	"	"	100,000.00	
Aug. 3	"	"	100,000.00	
16	"	"	100,000.00	
Sept. 1	"	"	100,000.00	
Oct. 11	"	"	100,000.00	
17	"	"	<u>100,000.00</u>	\$1,000,000.00
<u>REDWOOD SHORES, CA</u>				
May 19	"	"	\$ 25,000.00	
June 9	"	"	25,000.00	
Aug. 3	"	"	25,000.00	
Sept. 22	"	"	25,000.00	
Oct. 27	"	"	<u>25,000.00</u>	125,000.00
<u>HOUSTON, TX</u>				
Oct. 13	"	"	<u>\$ 15,000.00</u>	15,000.00
<u>DOWNERS GROVE, IL</u>				
May 19	"	"	\$ 30,000.00	
	"	"	<u>35,000.00</u>	65,000.00
<u>SCOTTISH TRADE INTERNATIONAL</u>				
Transfers from	"	"	<u>\$ 268,685.91</u>	<u>268,685.91</u>
	Total receipts			<u>\$ 1,473,685.91</u>

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REGISTRATION UNIT
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SCOTTISH TRADE INTERNATIONAL
AND
LOCATE IN SCOTLAND
CASH DISBURSEMENTS
MAY 16, 2000 TO NOVEMBER 15, 2000
REGISTRATION NO. 3013

ACCT #	DESCRIPTION	STI	LIS	TOTAL
1	U.K. TRAVEL	3,982.51	21.28	4,003.79
4	NON U.K. TRAVEL	30,445.29	4,530.30	34,975.59
10	U.K. SUBSISTENCE	919.99	31.37	951.36
11	NON U.K. SUBSISTENCE	46,631.76	4,919.77	51,551.53
21	RENT	72,843.02	113,357.99	186,201.01
23	INSURANCE	0.00	204,938.18	204,938.18
	OFFICE CLEANING	0.00	2,825.40	2,825.40
31	PRINTING & STATIONERY	50,976.33	26,011.25	76,987.58
32	BOOKS & PERIODICALS	174.59	725.98	900.57
34	TELEPHONE & TELEGRAPH	28,011.92	40,702.96	68,714.88
35	POSTAGE	5,869.89	8,780.47	14,650.36
40	GENERAL EXPENSE	22,211.88	29,581.97	51,793.85
41	SUBSCRIPTIONS	7,485.35	7,597.10	15,082.45
	STAFF TRAINING	292.00	2,238.00	2,530.00
	HOSPITALITY - U.K.	0.00	80.16	80.16
51	HOSPITALITY - NON U.K.	23,846.11	427.33	24,273.44
	CATERING	0.00	1,250.88	1,250.88
60	PROFESSIONAL FEES	6,741.58	44,339.88	51,081.46
61	LOCAL SALARIES	3,573.40	595,087.46	598,660.86
63	SEMINARS	1,920.00	813.00	2,733.00
	EQUIPMENT PURCHASE	62,600.54	35,604.93	98,205.47
	GENERAL PROJECTS	0.00	44,576.32	44,576.32
	EXPATRIOT ALLOWANCE	0.00	215.00	215.00
	AUTO EXPENSE	0.00	(11,794.71)	(11,794.71)
	HOUSE EXPENSE	0.00	30,848.71	30,848.71
	UTILITIES	0.00	715.01	715.01
TOTAL		<u>368,526.16</u>	<u>1,188,425.99</u>	<u>1,556,952.15</u>

SCOTTISH TRADE INTERNATIONAL
CASH DISBURSEMENTS
MAY 16, 2000 TO NOVEMBER 15, 2000
REGISTRATION NO. 3013

ACCT #	DESCRIPTION	SSC SAN JOSE	VIRGINIA	FLORIDA	HOUSTON	TOTAL
1	U.K. TRAVEL	1,181.02	663.60	2,137.89	0.00	3,982.51
4	NON U.K. TRAVEL	5,132.60	6,937.31	14,476.09	3,899.29	30,445.29
10	U.K. SUBSISTENCE	182.10	0.00	737.89	0.00	919.99
11	NON U.K. SUBSISTENCE	3,609.75	8,415.49	23,296.50	11,310.02	46,631.76
21	RENT	29,037.28	0.00	15,200.00	28,605.74	72,843.02
23	INSURANCE	0.00	0.00	0.00	0.00	0.00
	OFFICE CLEANING	0.00	0.00	0.00	0.00	0.00
31	PRINTING & STATIONERY	0.00	0.00	50,976.33	0.00	50,976.33
32	BOOKS & PERIODICALS		117.88	56.71	0.00	174.59
34	TELEPHONE & TELEGRAPH	2,649.20	11,688.20	7,080.29	6,594.23	28,011.92
35	POSTAGE	959.42	2,480.38	2,430.09	0.00	5,869.89
40	GENERAL EXPENSE	6,694.50	2,964.83	6,412.30	6,140.25	22,211.88
41	SUBSCRIPTIONS	125.00	3,107.88	3,922.47	330.00	7,485.35
	STAFF TRAINING	292.00	0.00	0.00	0.00	292.00
	HOSPITALITY - U.K.	0.00	0.00	0.00	0.00	0.00
51	HOSPITALITY - NON U.K.	11,524.47	2,611.44	9,710.20	0.00	23,846.11
60	PROFESSIONAL FEES	3,000.00	3,741.58	0.00	0.00	6,741.58
61	LOCAL SALARIES	0.00	840.00	0.00	2,733.40	3,573.40
63	SEMINARS	90.00	1,830.00	0.00	0.00	1,920.00
	EQUIPMENT PURCHASE	3,288.57	165.90	2,512.20	56,633.87	62,600.54
	EXPATRIOT ALLOWANCE	0.00	0.00	0.00	0.00	0.00
	AUTO EXPENSE	0.00	0.00	0.00	0.00	0.00
	MARKETING	0.00	0.00	0.00	0.00	0.00
	HOUSE EXPENSE	0.00	0.00	0.00	0.00	0.00
	UTILITIES	0.00	0.00	0.00	0.00	0.00
	TOTAL	67,765.91	45,564.49	138,948.96	116,246.80	368,526.16

LOCATE IN SCOTLAND
CASH DISBURSEMENTS
MAY 16, 2000 TO NOVEMBER 15, 2000
REGISTRATION NO. 3013

ACCT #	DESCRIPTION	STAMFORD	REDWOOD SHORES	DOWNERS GROVE	HOUSTON	TOTAL
1	U.K. TRAVEL	0.00	21.28	0.00	0.00	21.28
4	NON U.K. TRAVEL	1,784.33	701.82	0.00	2,044.15	4,530.30
10	U.K. SUBSISTENCE	0.00	31.37	0.00	0.00	31.37
11	NON U.K. SUBSISTENCE	1,354.71	3,345.80	0.00	219.26	4,919.77
21	RENT	38,539.01	48,159.61	17,051.93	9,607.44	113,357.99
23	INSURANCE	204,938.18	0.00	0.00	0.00	204,938.18
	OFFICE CLEANING	2,825.40	0.00	0.00	0.00	2,825.40
31	PRINTING & STATIONERY	12,086.28	3,143.53	7,070.61	3,710.83	26,011.25
32	BOOKS & PERIODICALS	0.00	725.98	0.00	0.00	725.98
34	TELEPHONE & TELEGRAPH	16,157.99	8,804.69	7,937.96	7,802.32	40,702.96
35	POSTAGE	1,298.99	1,662.70	3,157.46	2,661.32	8,780.47
40	GENERAL EXPENSE	11,753.79	3,201.73	1,528.65	13,097.80	29,581.97
41	SUBSCRIPTIONS	3,405.09	1,645.60	831.88	1,714.53	7,597.10
	STAFF TRAINING	2,039.00	199.00	0.00	0.00	2,238.00
	HOSPITALITY - U.K.	0.00	80.16	0.00	0.00	80.16
51	HOSPITALITY - NON U.K.	0.00	162.33	0.00	265.00	427.33
	CATERING	0.00	0.00	0.00	1,250.88	1,250.88
60	PROFESSIONAL FEES	18,950.07	2,700.00	6,551.25	16,138.56	44,339.88
61	LOCAL SALARIES	564,783.59	15,739.94	10,180.09	4,383.84	595,087.46
63	SEMINARS	0.00	0.00	813.00	0.00	813.00
	EQUIPMENT PURCHASE	3,688.92	13,821.93	14,722.42	3,371.66	35,604.93
	GENERAL PROJECTS	44,220.68	0.00	355.64	0.00	44,576.32
	EXPATRIOT ALLOWANCE	0.00	215.00	0.00	0.00	215.00
	AUTO EXPENSE	1,950.63	754.66	(14,500.00)	0.00	(11,794.71)
	HOUSE EXPENSE	12,570.52	10,568.05	7,275.14	435.00	30,848.71
	UTILITIES	0.00	0.00	715.01	0.00	715.01
	TOTAL	942,347.18	115,685.18	63,691.04	66,702.59	1,188,425.99

Scottish Trade International
and
Locate in Scotland
May 16, 2000 to November 15, 2000
Registration No. 3013

Note to IV - Financial Information

As indicated in this FARA report of November 15, 2000, the cash receipts and cash disbursements reported herein are for the period May 16, 2000 through November 15, 2000.

Scottish Trade International
and
Locate in Scotland
May 16, 2000 to November 15, 2000
Registration No. 3013

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One public relations consultant was employed:

Al Paul Lefton Company Inc.
Rohm and Haas Building
Independence Mall West
Philadelphia, PA 19106

One advertising firm is employed:

Al Paul Lefton Company Inc.
Rohm and Haas Building
Independence Mall West
Philadelphia, PA 19106

One direct marketing firm is employed:

Al Paul Lefton Company Inc.
Rohm and Haas Building
Independence Mall West
Philadelphia, PA 19106

One exhibit at:

Fall Internet Show
Javitts Center
New York, NY
October 23 to 27th

Scottish Enterprise
FARA Report, Supplement to Part III 11, Activities
November 15, 2000

The goals have been pursued by branches of Scottish Enterprise located in the United States by means of mail, telephone contacts, seminars, exhibitions, advertising in U.S. publications and electronic media and personal visits by officers of the registrant with representatives of U.S. business organizations.

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Scottish Enterprise
FARA Report, Business Addresses

Locate in Scotland offices:

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Stamford, CT 06901

100 Marine Parkway, Suite 160
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10375 Richmond Ave
Houston, TX 77042

Highland Oaks, Suite 140
1020 31st Street
Downers Grove, IL 60515

Scottish Trade International offices:

Scottish Technology and Research Centre
CIT Tower, Suite 603
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Herndon, VA 20170

Scottish Technology and Research Centre
12565 Research parkway
Suite 300
Orlando, FL 32826

Scottish Technology Center
111 North Market Street
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